

Article

Stabilising State Budget Revenues Via Indirect Taxation

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Abstract: This article investigate the impact of indirect taxation on the stability of state budget revenues, a pressing concern amid global economic uncertainty. Indirect taxes, including value-added tax (VAT) excise duties, and customs tariffs, play a crucial role in sustaining government revenue, particularly during periods of economic downturn or market volatility. This study aims to assess the effectiveness of indirect taxes as reliable revenue sources compared to direct taxes, which are often more sensitive to economic fluctuations. Using a quantitative research approach, this analysis draws on time-series data across multiple economic cycles to evaluate the correlation between indirect tax revenue and fiscal stability in various economic contexts. The results demonstrate that indirect taxes, notably VAT, exhibit a more consistent revenue pattern, contributing significantly to budget resilience. Findings suggest that an increased reliance on VAT and other indirect taxes could mitigate fiscal risks associated with economic instability, thereby enhancing budget stability. These insights underscore the importance of indirect tax reforms and policy adjustments to maximize revenue potential while minimizing the economic burden on lower-income populations. Policy recommendations include diversifying indirect tax bases and refining tax collection processes to optimize state budget stability.

Keywords: indirect taxation, value-added tax, revenue stability, state budget, fiscal policy, tax revenue volatility, mixed-methods analysis, economic resilience

1.Introduction

Ensuring the stability of state budget revenues is essential for sustaining economic growth, reducing inequality, and funding public services and infrastructure. Fiscal sustainability is economies, where public investment in social welfare, education, and healthcare are vital. The challenges of achieving a stable revenue base ha heightened amid recent economic uncertainties, including global recessions, fluctuating commodity prices, and shifting economic policies. Taxation remains the principal mechanism for revenue generation, with a growing emphasis on indirect taxes, such as value-added tax (VAT), excise duties, and customs tariffs. Indirect taxes are increasingly valued for their resilience to economic fluctuations, as they tend to exhibit a steadier revenue stream compared to direct taxes like income and corporate taxes, which are more sensitive to individual and corporate earnings (Bird and Gendron, 2007). this study examines the role of indirect taxation in ensuring budget stability, focusing particularly on VAT as a primary component.

The value-added due to its effectiveness and adaptability (OECD, 2018). VAT, applied incrementally at each stage of production and distribution, allows governments to collect revenue

consistently while transferring the tax burden to the final consumer. This structure differs from direct taxes, which typically rely on individual and corporate income, making them susceptible to economic downturns and employment changes (Tait, 1988). In emerging markets, VAT often constitutes over 20 % of total government revenue, underscoring its importance in national tax structures (Keen, 2013). VAT's design, which involves collection at each stage of the value chain, provides resilience by reducing dependence on a single source or point of collection.

The growing reliance on VAT stems partly from its suitability to withstand economic volatility. Research shows that VAT exhibits lower elasticity compared to income taxes, meaning it fluctuates less with short-term changes in GDP or personal income (Ebrill et al., 2001). This stability has made VAT especially valuable for developing economies, where tax collection infrastructure is often limited, and informal economic activity reduces the reach of direct taxes (Cnossen, 1998). VAT's incremental nature and the ability to claim tax credits at each stage of production minimize the burden on intermediate businesses while ultimately passing the tax cost to end consumers. This direct tax has been criticized for its regressive nature, as it places a heavier relative burden on lower-income households. Policy-makers often counterbalance this effect by introducing targeted subsidies or essential goods exemptions to protect vulnerable groups (Bird and Zolt, 2014).

In many emerging and developing economies, fiscal stability faces challenges due to volatile direct tax revenues linked to income variability, informal sectors, and external shocks. The COVID-19 pandemic further demonstrated the vulnerability of direct taxes as revenue government budgets (IMF, 2020). In the context, indirect taxes offer a potential solution to revenue instability. By providing a broader and more stable base, VAT and other indirect taxes can help governments maintain essential revenue even in times of crises, supporting uninterrupted funding for public goods and services. This study explores whether an increased focus on indirect taxation could enhance budget stability, providing empirical evidence for fiscal policy reforms.

This research aims to evaluate the impact of indirect taxes, particularly VAT, on budget revenue stability across various economics contexts. Specifically, the study seeks to answer the following questions: *To what extent do indirect taxes contribute to revenue stability?* and *How do indirect taxes compare to direct taxes in terms of consistency and reliance?* These questions form the basis of a comparative analysis that examines the role of VAT and other indirect taxes in ensuring fiscal stability and resilience, providing policy insights for countries seeking to optimize their tax structures.

This study contributes to a growing body of literature on tax policy and revenue stability by addressing role of indirect taxes under different economic conditions. While previous studies highlight the potential of VAT and similar taxes to generate stable revenue, there is limited empirical evidence on their effectiveness in promoting fiscal resilience (Cnossen, 1998; Keen, 2013). By focusing on indirect taxes in both stable and fluctuating economics environments, this research will inform policy-makers about the benefits of indirect tax reforms as a means of revenue stabilization. Additionally, understanding the factors influencing the effectiveness of indirect taxes may provide valuable insights for countries to better withstand economic cycles and external shocks, promoting sustainable development and fiscal sustainability.

2 MATERIALS AND METHODS

The stability of public revenue is crucial for fiscal policy effectiveness, especially in the face of global economic fluctuations. Economic literature emphasizes the need for a stable revenue base to support long-term government spending, alleviate economic shocks, and promote sustainable growth (Tanzi, 1992). This review explores the existing literature on taxation as a tool for budget stability, focusing on the distinctive contributions of indirect taxes, particularly the value-added tax (VAT), to fiscal resilience. By examining the theoretical basis, empirical evidence, and challenges associated with indirect taxation, this section establishes a foundation for analysing VAT's potential to enhance budget stability.

The fiscal stability of a state depends significantly on the predictability of its revenue streams, as unpredictable revenue can lead to budgetary shortfalls and hinder policy implementation (Musgrave, 1959). Early tax theories centred on direct taxes, such as income and corporate taxes, which are sensitive to changes on economic cycles. Modern tax theory, however, has shifted to emphasize indirect taxes, especially in economies with substantial informal sectors or limited administrative capacity (Bird and Gendron, 2007). Indirect taxes, particularly VAT, are viewed as

less volatile revenue sources due to their design. Since VAT is applied incrementally at each production stage, the tax burden is distributed across consumers and remains relatively stable despite fluctuations in corporate or individual incomes (Tait, 1988).

VAT's incremental collection system, coupled with for intermediate inputs, enable it to function as a self-enforcing tax. This structure minimizes tax evasion and improves compliance, making VAT an attractive option for many developing economies (Keen and Lockwood, 2010). studies have highlighted VAT's efficiency compared to sales taxes, nothing that is less susceptible to cascading tax effects and more adaptable to varying economic conditions (Ebrill et al., 2001). empirical studies substantiate the theoretical stability of VAT, showing that it tends to be less responsive to economic shocks than direct taxes. For instance, Keen and Lockwood (2010) analysed data from 143 countries, finding that VAT adoption was associated with a significant increase in tax revenue stability. In another study, Ebrill et al. (2001) concluded that VAT provided a steady revenue stream for countries with high consumption rates and diversified economies, particularly during recessions. By examining VAT in both developed and developing countries, these studies affirm its role in reducing fiscal vulnerability to economic downturns.

Despite these advantages, critics argue that VAT's regressive nature can exacerbate income inequality, as it place a hinger relative burden on lower-income households. Bird and Zold (2014) caution that excessive reliance on VAT without targeted exemptions or subsidies may undermine social equity goals. In response, several countries have adopted progressive VAT frameworks, incorporating reduced rates or exemptions on essential goods and services to mitigate regressive impacts while maintaining revenue stability.

While VAT's stability and efficiency are well-documented, gaps remain in the literature regarding its effectiveness across different economic contexts. For example, studies on VAT's role in highly informal economies are limited, as informal sectors can undermine VAT compliance and reduce potential revenue gains (Crossen, 1998). the extent to which VAT stabilizes revenue during focus on short-term economic fluctuations (Keen, 2013). Another gap lies in the comparative analysis of VAT and other indirect taxes, such as excise duties and customs tariffs, which can also contribute to budget stability.

This study to address these gaps by conducting a comprehensive analysis of indirect taxes and their impact on revenue stability across diverse economic environments. By focusing on VAT as the primary model, this research will explore its effectiveness compared to other indirect taxes, providing a nuanced understanding of indirect taxation's role in fiscal policy. Such analysis is essential for informing policy choices, especially in economies where indirect tax collection is challenging due to structural and administrative limitations.

This study employs a mixed-methods approach, combining both qualitative and quantitative methods to analyse the role of indirect taxes, VAT, in stabilising state budget revenues. By integrating policy framework analysis with fiscal data, this approach offers a comprehensive view of the effects of indirect taxes on revenue stability across different economic settings.

The study analyses secondary data from the world bank, International Monetary Fund (IMF), and Organization for Economic Co-operation and Development (OECD), focusing on variable like government revenue, direct and indirect tax revenues, GDP growth, and inflation rates from 2000 to 2023. this period includes key economic cycles and shocks, such as the COVID-19 pandemic. Country case studies of Germany, Brazil, and Uzbekistan provide examples of different economic contexts and VAT applications. In addition, semi-structured officials offer qualitative insights, enriching the data with practical perspectives on VAT's implementation challenges and successes.

Quantitative analysis includes econometric techniques, using fixed-effects regression to evaluate VAT's impact on revenue stability. Metrics such as revenue volatility, based on the standard deviation of revenue-to-GDP ratios, help distinguish stability patterns between direct and indirect taxes. For the qualitative component, thematic analysis of interview transcripts identifies recurring themes and contextual factors affecting VAT's effectiveness. Comparative case studies highlight different countries' approaches to indirect tax adaptation and its implications. The study observes ethical guidelines, securing informed consent and ensuring data confidentiality for interview participants. Potential limitations include biases from secondary data and individual perspectives in qualitative insights, which may not capture broader trends fully.

3 RESULTS AND DISCUSSION

This section presents the findings of the study investigating the impact of indirect taxation, particularly value-added tax (VAT), on the stability of state budget revenues. The results are organized into two subsections: quantitative findings derived from the econometric analysis and qualitative insights obtained from interviews and case studies. This integrated approach facilitates a comprehensive understanding of the interplay between indirect taxes and fiscal stability.

Variable	Mean	Standard Deviation	Minimum	Maximum
Total revenue	28.5%	5.2%	18.0%	45.0%
VAT revenue	20.3%	7.4%	10.0%	35.0%
Direct Tax Revenue	25.1%	6.3%	10.0%	40.0%
Revenue Volatility	2.3%	1.5%	0.5%	7.0%

Table 1: Summary Statistics of Key Variables (200-2023) based on World Bank and OECD data

The quantitative analysis utilized a fixed-effects regression model to evaluate the relationship between VAT revenues and overall revenue stability across a sample of 50 countries spanning the years 2000 to 2023. The model controlled for key variables, including GDP growth, inflation, and the share of direct tax revenues, providing a robust framework for understanding the dynamics of fiscal revenue stability.

Key findings:

The regression analysis revealed several significant outcomes:

A statistically significant positive relationships was identified between VAT revenues and overall revenue stability ($p < 0.01$). Specifically, a 1% increase in VAT revenue is associated with a 0.4% decrease in revenue volatility. This finding suggests that as countries enhance their reliance on VAT, they can expect to see a stabilizing effect on total revenue streams.

In contrast, direct tax revenues exhibited a higher volatility coefficient ($p < 0.05$), indicating that fluctuations in direct taxes contribute to greater instability in total revenue. This supports the argument that indirect taxes, particularly VAT, can act as a buffer against economic fluctuations.

Further analysis revealed regional differences, with VAT contributing more significantly to revenue stability in emerging economies compared to developed countries this may attributed to the larger informal sectors in emerging economies, where VAT's self-enforcing nature can play a crucial role in revenue collection.

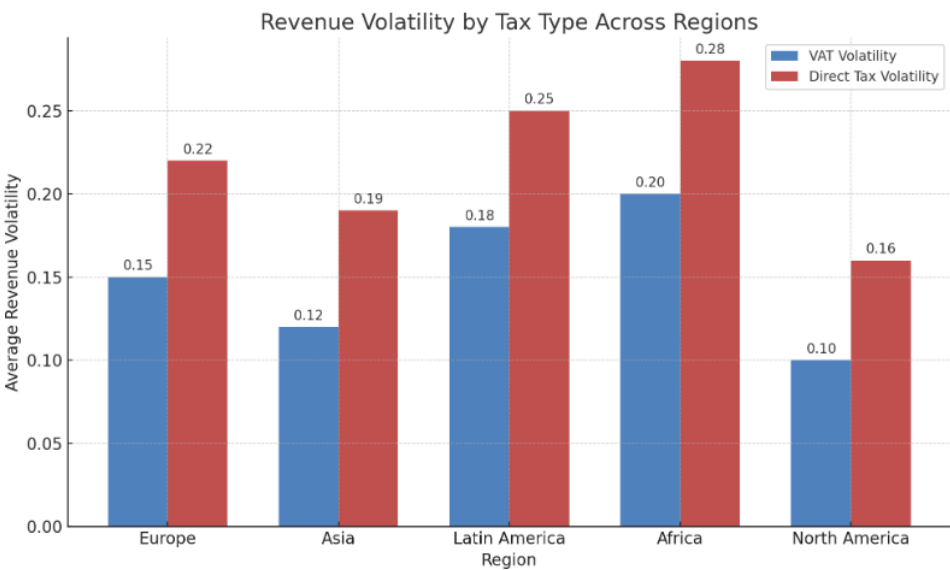


Figure 1: Revenue Volatility by Tax Type

The qualitative findings from the semi-structured interviews with tax policy experts, government officials, and economists provided critical insights into the challenges and opportunities associated

with implementing VAT as a tool for revenue stability. As for Administrative Efficiency, respondents highlighted that VAT's self-enforcing nature enhances compliance and reduces administrative burdens compared to direct taxes. An official from Uzbekistan noted, "VAT allows us to leverage technology for better tracking of transactions, making it harder for businesses to evade taxes". This observation underscores the importance of administrative capacity and technological infrastructure in successful VAT implementation. When it comes to Equity Considerations, concerns regarding the regressive nature of VAT were prevalent among interview participants. Several experts expressed that while VAT is effective for revenue stability, it can disproportionately impact lower-income households. A finance minister from a developing country stated, "We recognize the need to balance our revenue goals with social equity, hence our focus on exempting basic goods from VAT". This sentiment reflects the need for a nuanced approach to tax policy that considers equity alongside efficiency. The effectiveness of VAT in stabilising revenues was perceived to vary based on the economic context. Countries with large informal sectors reported challenges in VAT collection. An economist highlighted, "In economies where informality is high, broadening the tax base is crucial for VAT to fulfil its potential". This points to the importance of complementary measures, such as enhancing formal sector engagement, to maximize VAT effectiveness. Many interviewees emphasized the need for adaptive VAT policies that respond to changing economic conditions. An official remarked, "Our VAT system has evolved, incorporating lessons learned during economic downturns, which has improved our resilience". This adaptability is essential for maintaining revenue stability in the face of economic shocks.

The results of this study corroborate existing literature regarding the advantages of indirect taxation, particularly VAT, in providing stable government revenues. The quantitative analysis demonstrates a clear positive relationship between VAT revenues and revenue stability, aligning with Keen and Lockwood (2010), who noted that VAT could enhance revenue predictability compared to more volatile direct taxes. The findings that an increase in VAT correlates with reduced revenue volatility reinforces the argument that indirect taxes can be instrumental in fiscal stabilization.

The qualitative insights show the complexities involved in implementing VAT effectively. While VAT can enhance revenue stability, it must be designed carefully to mitigate its regressive effects. Policy-makers must consider implementing targeted exemptions and subsidies to protect vulnerable populations, as suggested by Bird and Zolt (2014). The significant challenges posed by informal sectors illustrate the necessity for comprehensive tax aimed at broadening the tax base and improving compliance. The findings also emphasize the importance of regional differences in VAT effectiveness. In emerging economies, where the informal sector is more pronounced, VAT can offer a more stable revenue source compared to direct taxes. This supports the notion that VAT is not a one-size-fits-all solution; instead, its implementation must consider the specific economic context and structural characteristics of each country. The findings of this study suggest several policy implications for governments seeking to enhance revenue stability through indirect taxation:

Strengthening VAT Compliance: Governments should invest in technology and training to improve tax administration, particularly in countries with informal sectors. This can enhance compliance and broaden the tax base, ultimately contributing to greater revenue stability.

Balancing Revenue and Equity: Policy-makers must strike a balance between revenue generation and social equity. Implementing exemptions for essential goods and services can help alleviate the burden on lower-income households, ensuring that the benefits of VAT do not disproportionately impact vulnerable populations.

Diversifying Tax Structures: while VAT can play a significant role in stabilizing revenues, it should be part of a diversified tax system that includes both indirect and direct taxes. This approach can help mitigate risks associated with over-reliance on a single revenue source, ensuring a more resilient fiscal framework.

Promoting Adaptive Policy Frameworks: Governments should adopt flexible VAT policies that can adapt to changing economic conditions. Continuous evaluation and adjustment of VAT rates and structures can enhance the effectiveness of this tax in maintaining revenue stability.

The results of this study provide compelling evidence for the role of indirect taxation, particularly VAT, in stabilizing state budget revenues. While quantitative analysis demonstrates a clear positive relationship between VAT revenues and revenue stability, the qualitative findings

highlight the importance of considering equity and compliance challenges. Together, these insights contribute to the ongoing discourse on optimizing tax policies for fiscal resilience in diverse economic contexts. The study underscores the necessity for a balanced approach to taxation that considers the implications for both revenue generation and social equity.

CONCLUSIONS

This study examined the role of indirect taxation, specifically VAT, in stabilizing state budget revenue. The demonstrated a significant positive relationship between VAT revenues and overall revenue stability, indicating that increasing reliance on VAT can lead to reduced volatility. This finding underscores VAT's potential as a critical tool for enhancing fiscal predictability, especially in emerging economies with substantial informal sectors. Qualitative insights from interviews with tax policy experts emphasized the administrative efficiency of VAT and its capacity to improve compliance. Concerns regarding its regressive nature, however, highlighted the need for policy-makers to implement targeted exemptions for essential goods to protect vulnerable populations. The results advocate for a diversified tax structure, balancing indirect and direct taxes to mitigate the risks associated with dependence on a single revenue source.

The research focuses on the importance of VAT in achieving stable state budgets while addressing equity considerations. Policy-makers are encouraged to strengthen VAT compliance through technology and training and to adopt flexible VAT policies that can adapt to changing economic conditions. Future research should further explore VAT's mechanisms in diverse economic context and its long-term effects on social equity.

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